

Business Analyst (Intern) — Pricing Consulting

Location: Serres, Greece (on-site; hybrid 2–3 days/week after ramp-up)

Duration: 6 months | **Hours:** Full-time (40 hrs/week)

At **Page-37**, we help clients turn pricing into business power—combining pricing & revenue-management expertise with pragmatic transformation so solutions **work & stick**. You'll join a boutique team known for being honest, no-nonsense, and responsive, delivering sustainable revenue and profit improvements with leading partners in the pricing ecosystem. page-37.com

What you'll do

- Organize, conduct, and participate in **design sessions** with clients.
- **Document business requirements** and structure them into clear specs.
- Support consultants to **complete the solution design** (process, data, user flows, governance).
- Contribute to the **solution design** pack (logic, KPIs, acceptance criteria).
- Create **user stories** and **test scripts**; maintain traceability.
- Execute **functional tests** as part of software validation; log findings and follow-ups.
- Prepare client-ready materials (workshop packs, playback decks, decision logs).

Your environment @ Page-37

Fast, collaborative, and learning-driven. You'll work closely with senior pricing leaders, get exposure to real transformations (not theory), and see how strategy, analytics, and technology come together to drive impact that lasts.

Must-haves

- **Fluent English (written & spoken)**; crisp business writing and note-taking.
- **Business understanding** (revenue, margin, value drivers) and structured thinking.
- **Strong with numbers** (comfortable in spreadsheets; basic analytics literacy).
- **Motivation to learn consulting & strategy**, with ownership and reliability.

- **Willingness to work with software and offshore teams** (tools & collaboration).
- **Communication & facilitation** skills for interviews, workshops, and stand-ups.

Tech stack you'll touch

MS Office, **Jira**, **Confluence**, **SharePoint**, pricing software, and databases.

Nice-to-haves

Studies in Business/Engineering/Econ/Data/IT; basics in SQL or Python; familiarity with Azure DevOps or test management tools.

Inclusive hiring

All profiles are welcome. We encourage applications from candidates of every background and identity.

What we offer

- **Competitive compensation** (internship).
- **Laptop & modern toolset** to do your best work.
- **Office in Serres city center**; after ramp-up, **hybrid** work **2–3 days/week**.
- **Steep learning curve** with a defined **learning path** in pricing & consulting.
- **Mentorship** from senior pricing consultants and exposure to industry leaders.
- **Client exposure early**—workstreams involving senior and executive stakeholders.
- A culture that's **honest, responsive, and no-nonsense**—focused on making change **work & stick**.

How to apply

Send your **CV** and a **short cover letter** (why you, why pricing, why Page-37) to **Philipp Stickssel** with subject line **“Business Analyst Intern – Serres (6 months)”**.

Include your **earliest start date**.

Contact Philipp Stickssel via email: pstickssel@yoursei.com